



The SEARCH&FIND[®] Service (*Basic*)

The CHALLENGE

You have an innovative idea, but does it qualify for EU funding? Where does it sit in the broader innovation landscape? And which funding stream is right for you? These questions stop most companies in their tracks.

The REALITY

The EU funding landscape is vast. Success depends on knowing your Technology Readiness Level (TRL), understanding what competitors are doing across Europe, and pinpointing the schemes that align with your development timeline and EU strategic priorities.

Our SOLUTION

SEARCH&FIND[®] Basic delivers a structured, pragmatic roadmap:

- We meet you and deep-dive into your idea, its field, its TRL today, and where you want it to be;
- We scan the European and global market to benchmark your idea against the state of the art;
- We model your timeline and funding needs, from current stage to a market-ready product or service;
- We identify the EU funding schemes best aligned with your goals and the EU's strategic agenda;
- We deliver a clear, actionable advisory document: which calls to target and why.

TARGET CLIENTS

SEARCH&FIND[®] Basic is **mainly designed for SMEs** that are divided into three sub-categories as shown in the following table:

SME category (*)	Headcount	Annual Turnover	Balance Sheets
Micro	0(**)-9	up to €2 million	up to €2 million
Small	10-49	up to €10 million	up to €10 million
Medium	50-249	up to €50 million	up to €43 million

(*) the SME should not be owned by a large company for more than 25% shares. This applies to all categories

(**) the company founder/director may not be employed by the company



EPN CONSULTING

Research and Innovation

SERVICE DELIVERY

SEARCH&FIND© Basic is delivered as **in-person, online** and **hybrid** format.

The number of days of assistance will depend on a number of parameters (^) such as:

- SME size and status (e.g. start-up, consolidated business, etc)
- Kind of products/services to be innovated and funded
- Existing and foreseen TRLs of products (e.g. concept, prototype, improvement, new features, etc.)
- Envisaged project budget
- Time window of launching the innovation on the market against calls for proposals opening and ending dates

(^) This list is not exhaustive

In a nutshell:

This service is designed to help companies quickly determine whether to pursue an EU project proposal or first strengthen their internal readiness, saving time and focusing effort where it matters most.

N.B.

- *The **In-Person** attendance is with NO Extra Charges for services provided in Central Dublin only. Other locations will require Extra Charges*
- *The **In-Person** attendance may include up to 2 people of your organisation*
- *If the **In-Person** attendance is chosen as split option, the whole package must be utilised within 1 month from the beginning of service*
- *If **Online** attendance is with NO Extra Charges. The whole package must be utilised within 1 month from the beginning of service*
- *The **Hybrid** attendance must be agreed in advance. However, the whole package must be utilised within 1 month from the beginning of service*



EPN CONSULTING

Research and Innovation

The SEARCH&FIND[®] Service (*Advanced*)

Everything in *BASIC*, plus:

For clients who want ongoing intelligence and competitive awareness, our *Advanced* tier delivers monthly reports covering:

- ▶ Competitor and sector actor mapping, nationally and internationally;
- ▶ EU news relevant to your field of operations;
- ▶ EU legislation and directives affecting your sector;
- ▶ Targeted actions from relevant EU Directorates-General;
- ▶ EU-funded projects whose results could benefit your work;
- ▶ EU events and conferences for business growth and networking;
- ▶ Market and technical developments shaping your sector.

TARGET CLIENTS

SEARCH&FIND[®] *Advanced* is particularly **valuable for SMEs**, and especially **powerful for large private-sector organisations** looking to gain a competitive edge while, for **local governments and municipalities**, it provides a structured path to designing better policies and solutions for their citizens.

SERVICE DELIVERY

SEARCH&FIND[®] *Advanced* is delivered as **hybrid** format.

It combines an initial in-person meeting with regular online sessions, allowing us to stay closely aligned with the Client's evolving needs and adjust the scope as new topics emerge.

Our Commitment: Every search is conducted by our professionals - not AI tools - across dozens of verified sources, double-checked, and delivered in polished monthly reports.

N.B. To ensure comprehensive coverage and meaningful results, this service is structured as a minimum 12-month engagement with monthly reporting.

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